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What are they?

- Use of a social media platform to create, share or exchange, information, ideas, pictures or videos in virtual communication networks with the intent of creating an intended image or brand.
- □ Twitter-March 2006
- Facebook-February 2004
- America Online (AOL)-1991

Some Well Known Personas

- Kim Kardashian-Originally a well known socialite, now the anchor of a family empire consisting of TV, clothing, and fragrances.
- Rob-Gronkowski-N.E. Patriots
 tight end. Now nationally known
 party boy/playboy.

Advantages

 Ability to promote yourself to your target audience, your fans come to you.

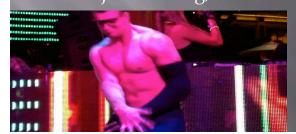
 Ability to reach audiences throughout the world instantaneously

 Overall cost, still marketing yourself, but with easier access to those you want to see the advertisement



Disadvantages

- Messages can be understood
- When content is posted, errors can be deleted, but often are already found by someone else.
- Ex: Justine Sacco- Sr. Director of P.R. at IAC
 - On Holiday Dec. 20th 2013 Tweet "Going to Africa. Hope I don't get AIDS. just kidding, I'm white!"



Recommendations/Future Use

- Think before you act. There should be a plan in your usage.
- Possible use of a team to manage your social media accounts. (Ex: Ashton Kutcher)
- Use of these techniques should only get bigger and more important.
- Platforms will continue to be established that will drive this type of self promotion.

Sources

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